

# **Sourcing FM Services Security Systems and Services**

**5 November, 2013**

# The Team

- Alan Lee: Lead for Corporate Assets and Facilities Management (CAFM)
- Andrew Sharpe: Lead for Commercial and Contract Management
- Lucy Beever: Contract Manager
- Janey Branston: Service Desk and Information Officer

## **Operational**

- Chris Masters: Operational Service Officer
- Sue Lunn: Area Facilities Manager
- Peter Woodhouse: CCTV Co-Ordinator



# The Team

## Commercial

- Debbie Gaunt: Corporate Procurement officer
- Ashutosh Paul: Principal Solicitor

## Support

- John Hodgson: Business Economy Team Leader



# Purpose of session

- To share with you recent changes within the Council
- To explain what this means for our existing arrangements
- To set out the way forward, and the opportunities this may present for you
- To explain how you can take advantage of these opportunities, and what support you can expect from us
- To set out clearly the next steps and requirements of you
- To answer any questions you may have



# Improvements within the Council

- New '**Corporate** Asset and Facilities Management' structure developed to improve coherence and strengthen arrangements
- Transformation of the service and delivery of improvements and efficiencies
- Key strand is development of new single sourcing strategy and service arrangements
- Value for public money
- CAFM Service Desk will be the single point of contact for all suppliers



# FM Sourcing Strategy

- 'Twin track approach' agreed:
  - delivery of financial savings and rationalisation of supply base; and
  - longer term review of preferred sourcing option
- Requirement for rapid delivery of savings
- Clear supplier communication is essential to move to new arrangements effectively



# Approach

- We will approach the market with a number of service bundles
- You will be able to bid for as many or as few services within the bundles that you can deliver
- You will have the opportunity to partner with other organisations but with a named 'lead organisation'
- The procurement process has been determined by the estimated value of the Service Bundle



# Approach

- CHAS or Safe Contractor will be needed for all suppliers
- All employees/persons operating under contract will be SIA accredited
- The emphasis within the evaluation will be on capability and price with Key Performance Indicators
- We will appoint on an initial 12 month contract term (with an option to extend for up to 6 months), pending a decision about the preferred long term solution
- We will, of course, keep you informed about proposals for the future as they are developed





# Security Services and Systems Bundles

- Security Alarm Maintenance and Alarm Response on Bold sites
- Security Alarm Maintenance, Monitoring and Alarm Response including Key Holding
- Static Guarding



# Information for suppliers

- We will provide you with full details and all the information you require through our procurement process including clarity and detail on our asset list
- This will include an invitation to quote including a full specification for each of the service bundles
- As part of this process we will answer any questions you may have



# Next steps

If you want to be considered for a service/s you **must** complete an expression of interest form and return it to Service desk and Information Officer, Janey Branston by

**15 November, 2013**

You will provide a single point of contact within your organisation / collaboration

You will receive a formal e-mail response to confirm that we have received the expression of interest

You will then be invited to quote for the works



# Discussion and Questions